



‘Developing a New Commercial Model’

Thursday 21 March 2019

**Inox Dine, The University of Sheffield, Level 5, Student's
Union Building, Durham Road, Sheffield S10 2TG**

CUBO Member Rate £345 + VAT

General Member Rate £414 + VAT

Overview

This 1 day seminar will look at the practicalities of creating SPVs/Limited Companies.

The Course will cover:

- The morning session will be presented by Jo Haigh LLB, AAT, ACS, CF and will look at the practical steps and challenges associated with SPVs/Limited Companies.
- The afternoon session will feature 2 different case studies and speakers from 2 HE institutions who have implemented a Limited Company model for commercial business.

Duration

One full day

How do we book on this course?

Please follow the link below:

[Developing a New Commercial Model](#)

Or alternatively, please contact Lynn Kenny at information@universityhospitality.co.uk or call 0114 222 8983/28907

Jo Haigh CEO fds

- Winner of the Sunday Times NED of the Year award in association with Peel Hunt.
- Non-Exec Director of seven companies.
- Winner of Acquisition International M&A Awards - Most Innovative UK Deal Negotiator 2016 and The AI One to Watch in Corporate Finance.
- Winner of the CBI First Women in Business Services award.
- Shortlisted for Inspiring Leader of the Year Forward Ladies and SME Business of the Year with Forward Ladies.
- Best-selling author of five books, including Keys to the Boardroom.
- Jo has bought and sold over 400 companies in the last 27 years, specialising in owner managed companies.



*Comprehensive review of Directors responsibilities and overall Board governance issues.
Stimulating discussions and exercises. Excellently delivered.*

– Simon Rogers

*The best speaker on Role of a Director and one of the best M&A people in the UK in my
opinion, I recommend Jo to all my clients!*

– Bob Battye

The venue

This training event will be held at Inox Dine, The University of Sheffield, Level 5 Student's Union Building, Durham Road, Sheffield S10 2TG. Further information about the venue can be found at:

<http://inoxdine.co.uk/>

Car parking

The nearest car park is Q Park situated on Durham Road. For further information, including prices, please follow the link below:-

<https://www.q-park.co.uk/parking/sheffield/q-park-durham-road>

The Programme:

TIME	SESSION
9.00 am – 9.30 am	Arrival and Introductions
9.30 am – 11.00 am	tbc
11.00 am – 11.15 am	Tea/Coffee break
11.15 am – 12.45 pm	Tbc
12.45 pm – 1.30 pm	Lunch
1.30 pm – 15.00 pm	tbc
15.00 pm – 15.15 pm	Tea/Coffee break
15.15 pm – 16.30 pm	tbc
16.30 pm	Course Ends